

WAC 246-310-288 KIDNEY DISEASE TREATMENT CENTERS--TIE BREAKERS

RULE RESTATED	HOW CON PROGRAM WILL EVALUATE
(1) The department will award one point per tie-breaker to any applicant that meets a tie-breaker criteria in this subsection.	
<p>(a) Training services (1 point): (i) The applicant is an existing provider in the planning area and either offers training services at the facility proposed to be expanded or offers training services in any of its existing facilities within a thirty-five mile radius of the existing facility; or (ii) The applicant is an existing provider in the planning area that offers training services in any of its existing facilities within thirty-five miles of the proposed new facility and either intends to offer training services at the new facility or through those existing facilities; or (iii) The applicant, not currently located in the planning area, proposes to establish a new facility with training services and demonstrates a historical and current provision of training services at its other facilities; and (iv) Northwest Renal Network's most recent year-end facility survey must document the provision of these training services by the applicant.</p>	<p>(i) The 35 mile radius reference may cross service area lines. (ii) The facility under review must calculate direct shot to training, NOT via another facility. (iii) In order to obtain this point, the applicant will ALWAYS have to offer training services.</p>
<p>(b) Private room(s) for isolating patients needing dialysis (1 point).</p>	<p>Isolation space must be 1) on site; and 2) demonstrated in the floor plans. The isolation space must be mutually exclusive from the space identified in sub-section (c) below.</p>
<p>(c) Permanent bed stations at the facility (1 point).</p>	<p>Permanent bed station space must be 1) on site; and 2) demonstrated in the floor plans. The permanent bed station space must be mutually exclusive from the space identified in sub-section (b) above.</p>
<p>(d) Evening shift (1 point): The applicant currently offers, or as part of its application proposes to offer at the facility a dialysis shift that begins after 5:00 p.m.</p>	<p>If the evening shift is currently offered, it must be in the facility under review.</p>
<p>(e) Meeting the projected need (1 point): Each application that proposes the number of stations that most closely approximates the projected need.</p>	<p>Each application is calculated separately (i.e., if two applications submitted by one applicant, each APPLICATION will be calculated separately. The application that answers the question: "What number is closer to need projected in the projection year?" will get the point. If applicant A projection stations for 2 planning areas & B projects stations for one planning area, and each of their projections are spot-on the projected number of stations, then both applicants will get a point.</p>

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<p>(2) Only one applicant may be awarded a point for each of the following four tie-breaker criteria:</p>	
<p>(a) Economies of scale (1 point): Compared to the other applications, an applicant demonstrates its proposal has the lowest capital expenditure per new station.</p>	<p>To evaluate this tie-breaker criteria, the applicant must provide: 1) projected utilization for each planning area proposing to serve; 2) pro forma for each planning area proposing to serve; 3) capital expenditure for each planning area proposing to serve (separated by planning area); This will be calculated by dividing the costs of the project by the number of stations approved.</p>
<p>(b) Historical provider (1 point): (i) The applicant was the first to establish a facility within a planning area; and (ii) The application to expand the existing facility is being submitted within five years of the opening of its facility; or (iii) The application is to build an additional new facility within five years of the opening of its first facility.</p>	<p>This tie-breaker is written very literally. It will be evaluated as is written.</p>
<p>(c) Patient geographical access (1 point): The application proposing to establish a new facility within a planning area that will result in services being offered closer to people in need of them. The department will award the point for the facility located farthest away from existing facilities within the planning area provided: (i) The facility is at least three miles away from the next closest existing facility in planning areas that qualify for 4.8 patients per station; or (ii) The facility is at least eight miles from the next closest existing facility in planning areas that qualify for 3.2 patients per station.</p>	<p>The calculation of "farthest away" will be determined using a straight-line from the existing facility to the proposed site. Patient access will also be considered. This calculation will NOT be determined by road miles.</p>
<p>(d) Provider choice (1 point): (i) The applicant does not currently have a facility located within the planning area; (ii) The department will consider a planning area as having one provider when a single provider has multiple facilities in the same planning area; (iii) If there are already two unrelated providers located in the same planning area, no point will be awarded.</p>	<p>This tie-breaker is written very literally. It will be evaluated as is written.</p>