



Certificate of Need – Hospice Rules Meeting

Town Center 2 – 111 Israel Road SE – Tumwater WA 98501

Room 145

October 29, 2015 – 9:00AM – 4:00PM

Agenda:

1. 9:00am – Welcome and Introductions
2. 9:05am – Overview – Goals for workshop – Review of meeting notes and topics* from prior meeting – Kathy Hoffman
3. 9:15am – Group Discussion – Order and selection of topics for discussion
4. 10:30am – Break**
5. 10:45am – Continued Discussion of selected topic or topics
6. 12:00pm – Lunch Break
7. 1:00pm – Continued discussion of selected topics or topics
8. 2:30pm – Break**
9. 2:45pm – Continued discussion of selected topic or topics
10. 3:45pm – Conclusion, next steps, asks, future agenda items, designation of workgroups of applicable – Kathy Hoffman
11. 4:00pm -- Adjourn

*Please see attached topic list developed at the 9/17/15t hospice rulemaking workshop.

**Refreshments are available for purchase at the coffee shop located across the parking lot next to the DOH parking structure.

Topics Developed for Discussion – 9/17/15 Hospice Rulemaking Workshop

- Planning areas
 - Currently by county
 - Clarity in definition
 - Redefine planning area
 - Cross-county zip codes
 - Accountable communities of health – impact on planning
- Data and data sources
 - How to count concurrent patients
 - CMS data
- Projection horizon
- Length of stay
- ADC (Average daily census) – viability projections
- Death with dignity
- In/out migration
- Population trends
- Value of separating age cohorts
- Cancer v non-cancer (meaningful distinction)
- Enforcement/evaluation of post CoN issuance compliance/performance
- Special populations (including ethnic minorities) - special considerations for utilization
- Superiority criteria
- Exceptions
- Service area (agency specific) vs. planning area (geographic)
- Hospice specialties (i.e. pediatric, etc)
- Use of non-medical criteria for scope of care
- Sale/purchase/lease
- Frequency of concurrent review cycles; timing of review
- Source of access/utilization standards (local, state, regional, national)
- Effectiveness of current agencies
- Choice in every county
- Rural vs urban (different stand -35 and ____?)
- Performance standard for issuance
- How to count capacity for closed facilities
- Numeric method
 - Is looking at three years average appropriate for projection?
 - Growth of total population instead of target population
 - Is a statewide standard appropriate? (urban vs rural)
 - Look at age cohorts in individual counties
- Aging population

- MCO enrolled populations (impact of Medicaid MCO)
 - Be mindful of regional provider contracts
 - What does Washington want to see with access to hospice services?
- Tribal
- Financial viability
- For-profit vs. nonprofit
- Competition and choice
- “Red flags” in application that department should be aware of?
As we review applications, what are the triggers and red flags?