

### CERTIFICATE OF NEED CONSULTANT LIST

Consultant	Company	Address	Phone Number	Fax Number	Email	Type of Projects
<b>Jody Carona</b>	Health Facilities Planning & Development	120 1st Avenue West Suite 100 Seattle, WA 98119	(206) 441-0971	(206) 441-4823	<a href="mailto:healthfac@healthfacilitiesplanning.com">healthfac@healthfacilitiesplanning.com</a>	All types
<b>Jay Cushman</b>	Health Planning and Development	12721 Southwest Edgecliff Road Portland, OR 97219	(503) 636-3920	(503) 636-9584	<a href="mailto:hospice@hospiceweb.com">hospice@hospiceweb.com</a>	Hospice, Hospital, Home
<b>Marie Erbstoesz, MHA</b>	Health Care Strategic Development and Management Advisory Services	217 East Division Street Mt. Vernon, WA 98274	(360) 336-5896	(360) 336-3844	<a href="mailto:erbst@cnw.com">erbst@cnw.com</a>	All types
<b>Nancy Field</b>	Field Associates	5766 - 64th Avenue NE Seattle, WA 98105	(206) 523-5009	(206) 523-0404	<a href="mailto:nefield@seanet.com">nefield@seanet.com</a>	All types
<b>Frank Fox, PhD</b>	Health Trends	511 NW 162nd Shoreline, WA 98177	(206) 366-1550	(206) 366-1523	<a href="mailto:FGF19702@aol.com">FGF19702@aol.com</a>	All types
<b>Bob McGuirk</b>	RMC Consulting	1606 Northeast 60th Portland, OR 97213	(503) 287-4045	(503) 335-8847	<a href="mailto:rmconsulting1@qwest.net">rmconsulting1@qwest.net</a>	All types
<b>Kevin McHugh</b>	Strategic Ancillaries, LLC	PO Box 696 Centralia, WA 98531	(360) 736-0928	(360) 736-0921	<a href="mailto:kmchugh@saprg.com">kmchugh@saprg.com</a>	All types
<b>Bill Ulrich</b>	Consolidated Billing Services, Inc.	1908 North Dale Lane, #A, Spokane Valley, WA 99212	(509) 448-2067 x202	(509) 448-0785	<a href="mailto:bill.ulrich@billing-services.com">bill.ulrich@billing-services.com</a>	Nursing Home
<b>Newell "Buddy" Yarborough, Jr</b>	Yarborough Consulting, Inc.	103 Marsh Edge Lane, Savannah, Georgia 31419	(912) 925-5806		<a href="mailto:ndy@aol.com">ndy@aol.com</a>	Home health & hospice specialty

**Disclaimer:** Some Certificate of Need applicants use a consultant to help prepare their application. The program has compiled a listing of consultants that applicants have used in the past. Department of Health provides the following list as a convenience to you. This listing is not intended to be an exhaustive list of all consultants that work in the area of Certificate of Need. This listing is provided as a public service and does not imply endorsement by the Washington State Department of Health. Any dissatisfaction regarding a consultant's performance is between you and the consultant.

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