



Washington State Department of
Enterprise Services

WDOH Flame Retardant Committee Meeting

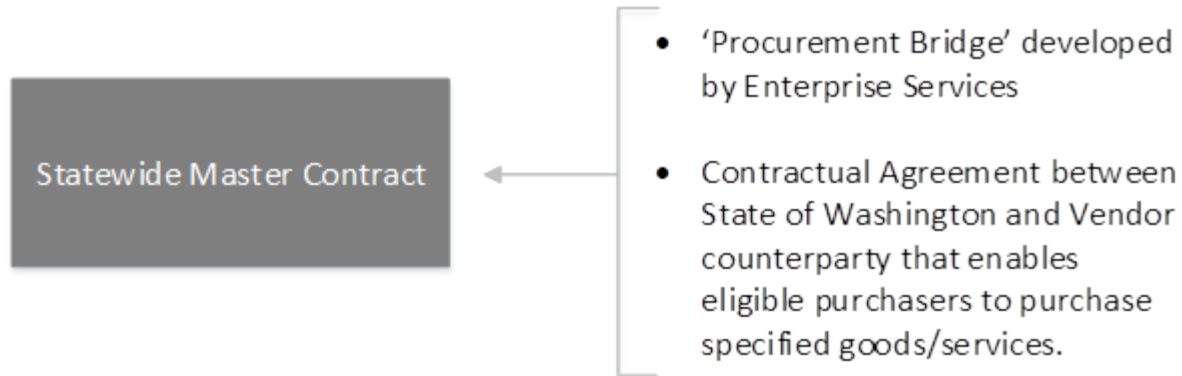
January 2019

Four Ways to Contract with the State

- 1. Master contracts** – Centralized contracts used by multiple agencies (managed by Enterprise Services)
- 2. Agency contracts** – Single agency contracts that follow a competitive bid process
- 3. Direct buy** – Direct sales under \$10,000 (\$13,000 for small and diverse businesses) that do not require a competitive bid process
- 4. Other** – Sole source, emergency, public works, grants, client services, etc.



Master Contracts



Types



RCW 39.26.050
Master Contracts



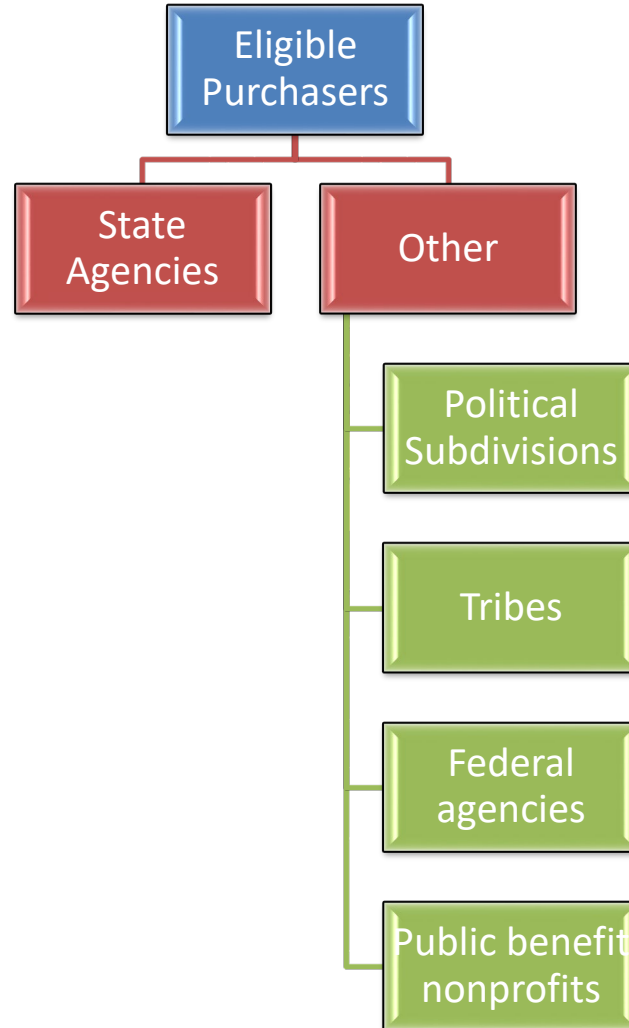
RCW 39.26.060
NASPO Coops



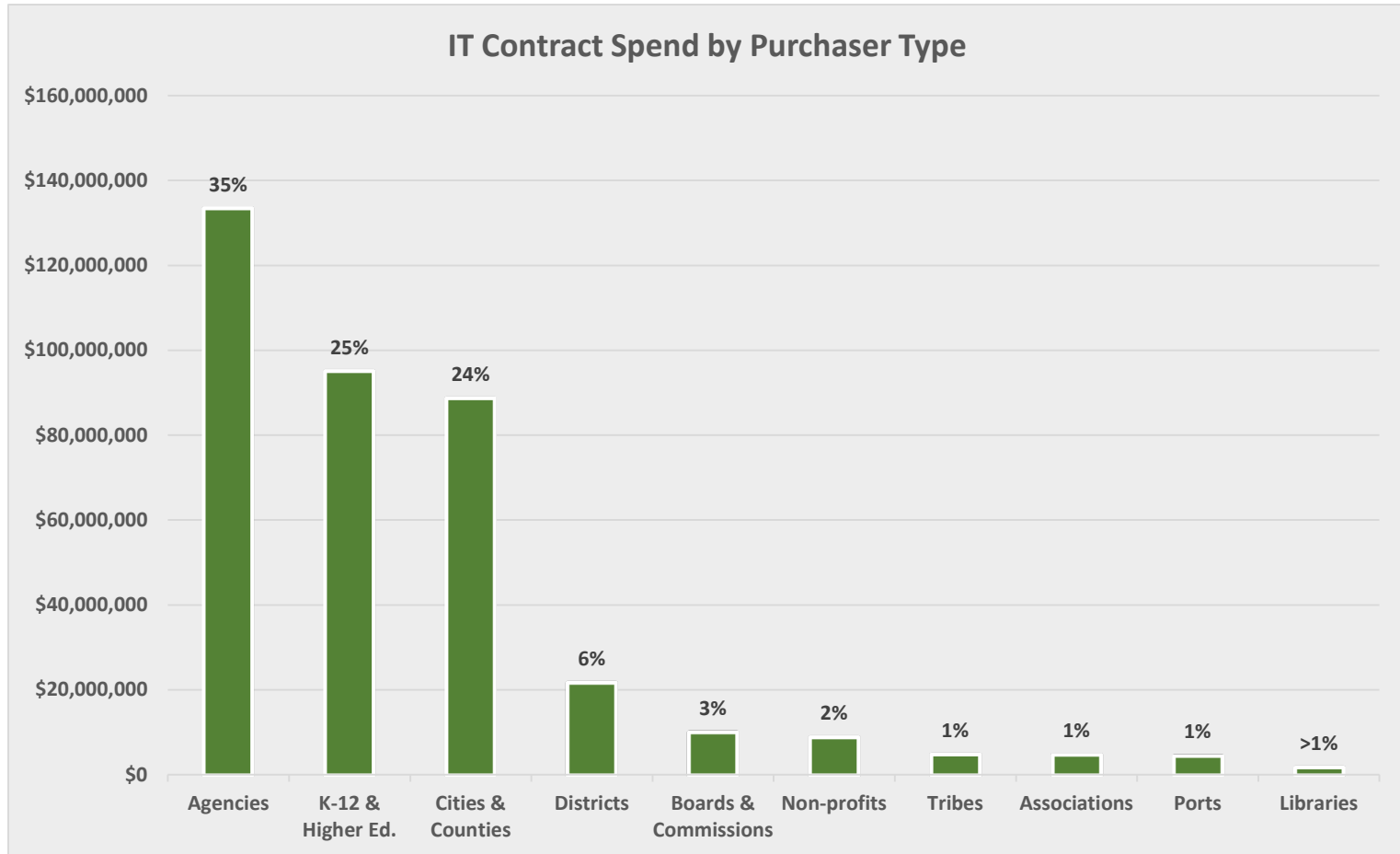
RCW 39.26.060
MN Rx Rebate



Eligible Purchasers



IT Master Contracts Spend



Top 10 Master Contracts 2018

No.	Contract	MC or Coop	Spend (\$)
09214	Heavy Duty Mass Transit Vehicles (Buses)	MC*	123,702,496
05411	Infant Formula	Coop	81,537,152
05815	Computer Equipment	Coop	76,028,209
05916	Motor Vehicles	MC	64,800,167
00311	Bulk Fuels	MC	56,092,262
06012	Mobile Phones	Coop	35,118,575
08215	ITPS	MC	21,114,560
01114	Data Communications	Coop	16,084,341
06006	Food Umbrella	MC	14,520,674
02207	Marine Refueling Services	MC	12,658,397



Computer Equipment Contract

B	RESPONSE REQUIREMENTS: ENVIRONMENTAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	<p>ENVIRONMENTALLY PREFERABLE PURCHASING COMMITMENT. Explain commitment to environmentally preferable purchase specifically in the areas below.</p> <p>a. End of life management: Include detailed information regarding takeback, recycling and trade in programs available</p> <p>b. Environmental solutions: Provide detail on how additional value is provided regarding environmental solutions such as selling refurbished/remanufactured toner and equipment. Outline how your company is willing to work with the State and the manufacturers to minimize impact on the environment. Specifically address:</p> <p>MATERIALS - manufacturer declaration on reduction / elimination of hazardous materials i.e.; mercury and lead.</p> <p>PRODUCT – In general how does the responder identify product longevity, percent of packaging and packing materials that are recycled/reusable, availability of replacement parts for life extension, cost, and complication to upgrade.</p> <p>CORPORATE – detail if company has in place regarding sell/procurement of refurbished/remanufactured products.</p> <p>c. Environmental certifications. Describe how certifications/registrations are identified on the website; as well as labels on equipment and/or packing list.</p>		YES <input type="checkbox"/> NO <input type="checkbox"/>
2	<p>EPEAT REGISTRATION. Responder agrees that applicable products offered that have EPEAT Standards provided under the Master Agreements resulting from this RFP are to have achieved a minimum EPEAT Bronze registration.</p>	M	YES <input type="checkbox"/> NO <input type="checkbox"/> n/a storage
3	<p>TOTAL COST OF OWNERSHIP. Describe how your company can provide users information to assist in evaluating the Total Cost of Ownership in utilizing products. E.g. equipment that runs more efficiently, with less supplies, etc.</p>		YES <input type="checkbox"/> NO <input type="checkbox"/>
4	<p>ENERGY STAR COMPLIANT PRODUCTS. Describe manufacturer commitment to EnergyStar Program.</p>		YES <input type="checkbox"/> NO <input type="checkbox"/>
5	<p>ENVIRONMENTAL IMPROVEMENT PROGRAM. Describe Product environmental improvement program for products that have not yet received the applicable standards or certification. In addition, describe environmental efforts in each of the following areas: reduction/minimization/avoidance of the use of toxic and hazardous constituents (cadmium, chromium, mercury, and/or lead); compliance with international directives such as the European Union's WEEE Directive on reduction of chlorinated plastics (PVC) and brominated flame retardants.</p>		YES <input type="checkbox"/> NO <input type="checkbox"/>



Computer Equipment Contract

Services ▾ [About](#) ▾ [Contact](#)

The following awarded vendors are currently available to Washington State purchasers:

Apple Inc. • Computer Technology Link Corp. • Dell Marketing, L.P. • EMC Corporation • Fujitsu • HP Inc. • Hewlett Packard Enterprise • IBM Corporation • Lenovo, Inc. • Lenovo Global Technology Inc. • Microsoft • NetApp, Inc. • Nimble Storage, Inc. • Panasonic • PureStorage • Tegile Systems, Inc. • Toshiba America Information Systems, Inc. • Transource Service Corporation • Xiotech Corporation

How to use this Contract:

1. Confer with your IT team to decide which brand and type of computer product you would like to buy. Also consider the environmental impacts of your computer purchase by exploring the [EPEAT User Guide](#).

2. Scroll down and find the vendor (listed alphabetically) from which you would like to purchase or find pricing. Each vendor section will have links to pricing, ordering, vendor contact information, and any available product info.

NOTE: Vendor webpages and ordering options vary from vendor to vendor. Typically, Purchasers can order online, by phone or by email either directly from the vendor or from its authorized resellers.

3. If needed, to review terms and conditions of a vendor's NASPO ValuePoint Master Agreement and/or its Participating Addendum with Washington State, navigate to the Contract Documents column on the [Contract Summary Page](#).

Found a Broken Link? [E-mail DES](#) so we can fix it ASAP.



Computer Equipment Contract

Enterprise Services and Ecology EPEAT User Guide

Washington State Department of Ecology recommends at a minimum prioritizing the following **Optional Criteria**:

- 4.1.2.1 - Elimination of intentionally added cadmium
- 4.1.3.2 - Low threshold for amount of mercury used in light sources
- 4.1.3.3 - Elimination of intentionally added mercury used in light sources
- 4.1.4.1 - Elimination of intentionally added lead in certain applications
- 4.1.5.1 - Elimination of intentionally added hexavalent chromium
- 4.1.6.2 - Large plastic parts free of flame retardants classified under EU Directive 67/548/EEC
- 4.1.7.1 - Batteries free of lead, cadmium and mercury
- 4.1.8.1 - Large plastic parts free of PVC



Washington EPEAT Data

Over their lifetime, compared to products that do not meet EPEAT criteria, the 64,949 EPEAT-registered IT products purchased by the State of Washington in 2017 will result in environmental impact reductions including:

- Reduce use of primary materials by equivalent to the weight of 265 semi-trucks
- Avoid the disposal hazardous waste, equal to the weight of 629 refrigerators
- Eliminate the equivalent of 244 U.S. households' solid waste for a year
- Avoidance of 60 metric tons of water pollutant emissions



Washington EPEAT Data

EPEAT's requirement that registered products meet, and often exceed, the latest ENERGY STAR specifications means these products will consume less energy throughout their useful life, resulting in:

- Savings of electricity—enough to power 2,576 U.S. households for a year
- Reduction of greenhouse gas emissions— equivalent to taking 3,752 average U.S. passenger cars off the road for a year
- \$3,394,000 in lifetime cost savings



Thank you

Questions?

